

# SAP Beverage Template

Solutions in SAP for the beverage and liquid food industry





Creating transparency along the entire value chain presents a major challenge to our customers in the beverage and liquid food industry. With the SAP S/4HANA Beverage Template, Krones offers just the right solution for the end-to-end digital illustration all of the processes in a factory – from planning through to transportation.

## Our solution

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- SAP S/4HANA as the latest ERP solution from SAP
- Template approach for quick and cost-efficient implementation
- Can be updated using SAP expansion tools for the industry solution
- Prototyping with best practices during the project phase > provision of processes, master data and movement data
- Standardisation of processes and interfaces (e.g. shopfloor integration, WMS system)



# Creating, changing and displaying master data



- Planning at SKU level on a weekly/yearly basis using the planning table
- Use of bills of materials for requirements explosion according to MRP logic
- Prognosis for raw material requirements

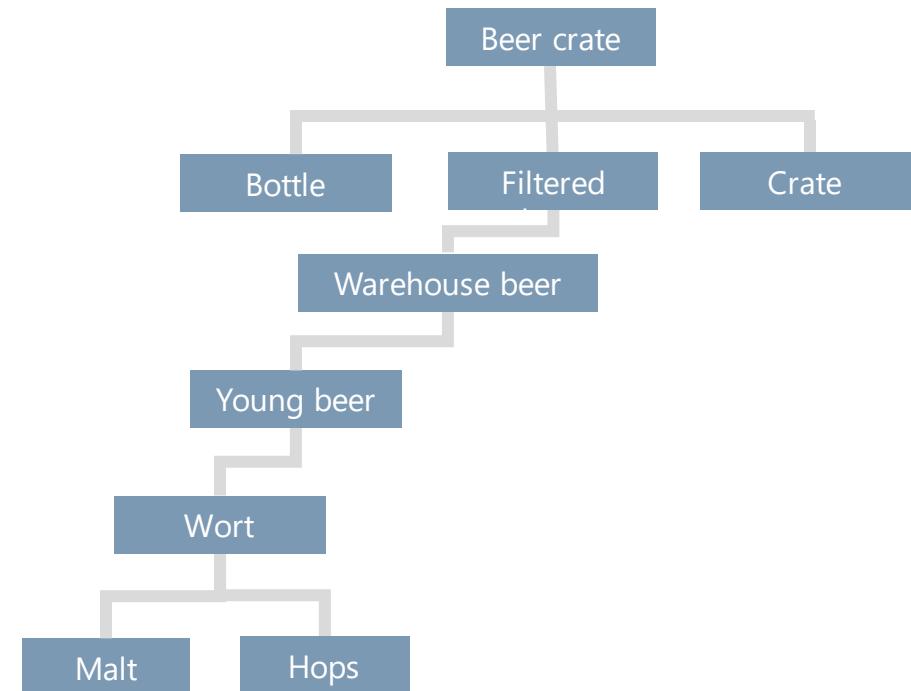
Produktgruppen / Kapa-gesamt	EH	fällig	W 32 (07.08)	W 33 (14.08)	W 34 (21.08)	W 35 (28.08)	W 36 (04.09)	W 37 (11.09)	W 38 (18.09)	W 39 (25.09)
Prod-Gr 12	L		264192	195000	105000	276000				
Bedarf	L		558360		93000	105000	276000			
Verfügbare Menge	L		-115224							
FILPET01/001 PET Linie 1 AP	%		40,365	132,813	154,445	200				
Bedarf -	H		97	128	185	240				
Angebot -	H		96	120	120	120	120	120	120	120
FILPET02/001 PET Linie 2 AP	%		23,763	25,454						
Bedarf -	H		57	24						
Materialdaten	EH	fällig	W 32 (07.08)	W 33 (14.08)	W 34 (21.08)	W 35 (28.08)	W 36 (04.09)	W 37 (11.09)	W 38 (18.09)	W 39 (25.09)
4000000090 Pflanzer Apfel gespr. still 6x0,5l E...	ST		-4408							
Verfügbarer Menge	ST		82060		13000	18000	42000			
Σ Summe Bedarfe	ST		4408	13000	18000	42000				
PET1 FILPET01	ST		16855							
FE/PR-A	ST		29201							
PET2 FILPET02	ST									
FE/PR-A	ST									
nicht zugeordnet	ST									
4000000091 Pflanzer Apfel gespritzt 6x0,5l EW...	ST		-34000							
Verfügbarer Menge	ST		104060		18000	17000	50000			
Σ Summe Bedarfe	ST		32000	17000	50000					
PET1 FILPET01	ST		29200							
FE/PR-A	ST		8400		20000					
PET2 FILPET02	ST									
nicht zugeordnet	ST									

Requirement  
planning  
(primary  
requirement)

Top-down  
planning via  
MRP

Detailed  
planning of  
weekly  
requirement

## Example of a bill of material





# Purchasing and incoming-goods process

## Using hopper material as an example

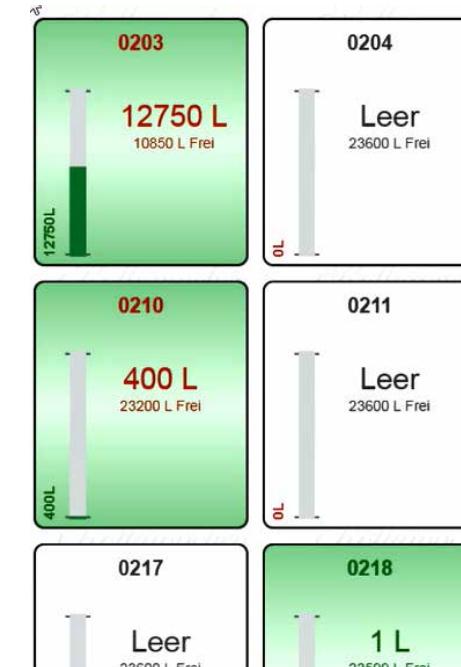
- Easy selection and change of planned deliveries
- QM-supported incoming-goods process for hopper material
- Automatic generation of inspection lots
- Digital recording of inspection results with automatic evaluation of characteristics on site

KRONES Warenausgang erfassen ▾

Ergebniserfassung zum Prüflot

Prüflotnummer	10000000868	LKW-Kennzeichen	NEW-T-212		
Material	1000000020	Lieferant	1000060		
Materialbeleg	5000000345	Prüflot entstanden am	09.09.2022		
Bezeichnung	Ergebnis	Bewertung	Prüfbemerkung		
Beigefügtes Zertifikat	o.k.	✓			
Sichtkontrolle	o.k.	✓			
Bezeichnung	UTG	OTG	Ergebnis	Bewertung	Prüfbemerkung
Restfeuchte [%]	1.00		1	✓	

Prüfanweisung anzeigen



# Production including material provision



- Illustration of the entire brewing process in PP-PI
  - Processing of orders, bills of materials and recipes
  - Provision of materials and consumption postings
  - Confirmations of process times
  - Depth integration of process section, filling and packaging
  - Complete illustration of all manufacturing stages:



- Complete tracking and tracing

Batch Where-Used List													
Top-Down Analysis													
Material:		113	Plant:		1000	Batch :		5800000175					
<i>Expand Transfer Postings</i>													
<i>Expand Even If Quantity = 0</i>													
Top-Down Analysis				T	Material Short Text	Plant	Batch	Quantity	Unit				
5800000175				T	Brand 1 33 cl returnable 24 Bot Crate	1000	5800000175						
5800000175				T	Brand 1 33 cl returnable 24 Bot Crate	1000	5800000175	1.000	PC				
0000000112				T	Paper Labels Brand 1 Neck 33 CL	1000	0000000112	24.000	PC				
0000000111				T	Paper Labels Brand 1 Front Body33 ...	1000	0000000111	24.000	PC				
0000000110				T	Paper Labels Brand 1 Back33 Cl	1000	0000000110	24.000	PC				
0000000109				T	Crowns Brand 1	1000	0000000109	24.000	PC				
0000000112				T	Empty 33CL X 24 Crate	1000	0000000112	1.000	PC				
0000000113				T	Empty 33CL X 24 Crate	1000	0000000113	24.000	PC				

Batch Where-Used List							
Bottom-Up Analysis							
<b>Material:</b>	104						
<b>Plant:</b>	1000						
<b>Batch :</b>	0000000101						
<i>Expand Transfer Postings</i>							
<i>Expand Even If Quantity = 0</i>							
<b>Bottom-Up Analysis</b>		T	Material Short Text	Plant	Batch	Quantity	Unit
	0000000101		Malt A	1000	0000000101	1000	0000000105
		5000001241	Malt A	1000	0000000101	42,200	KG
		5000001241	Brand A Wort	1000	5000001241	2,400	HL
		5000001243	Brand A Wort	1000	5000001241	2,400	HL
		5000001243	Young Beer Brand A	1000	5000001243	2,400	HL
		5000001244	Young Beer Brand A	1000	5000001243	2,400	HL
		5000001244	Mature Beer Brand A	1000	5000001244	2,400	HL
		5000001245	Mature Beer Brand A	1000	5000001244	2,400	HL
		5000001245	Bright Beer Brand A	1000	5000001245	3,400	HL
		5800000175	Bright Beer Brand A	1000	5000001245	80	HL
		5800000175	Brand 1 33 cl returnable 24 Bot Crate	1000	5800000175	1,000	PC

# Quality management



- Complete LIMS system
- Integration in all logistics and finance modules
- Incoming-goods inspection, manufacture-assisting inspection
- Optimised results recording
- Connection of laboratory equipment
- Sample management
- Counter reading or time-based generation of samples

The QM-Monitor interface consists of two main windows:

**Top Window (QM-Monitor):**

- Stammdaten:**
  - Grunddaten:
    - Material anzeigen
    - Equipment anzeigen
    - Prüfmerkmale anzeigen
  - Stammdaten Prüfplanung:
    - Stammdaten Prüfplanung
  - Probenahme:
    - Probenahme pflegen
    - Prüfring bearbeiten
    - VE-heften
- Ergebniserfassung und Bewertung:**
  - Fertigungsbegleitende Proben:
    - WE-Prüfungen
    - Wartungsplan terminieren
  - Manuelle Prüfung:
    - Stufenkontrolle
- MIBI:**
  - Ergebnisse erfassen
  - Etiketten drucken
- Auswertungen:**
  - Chargenverfolgung
  - NOK-Liste
  - Auswertungen
  - Etiketten drucken

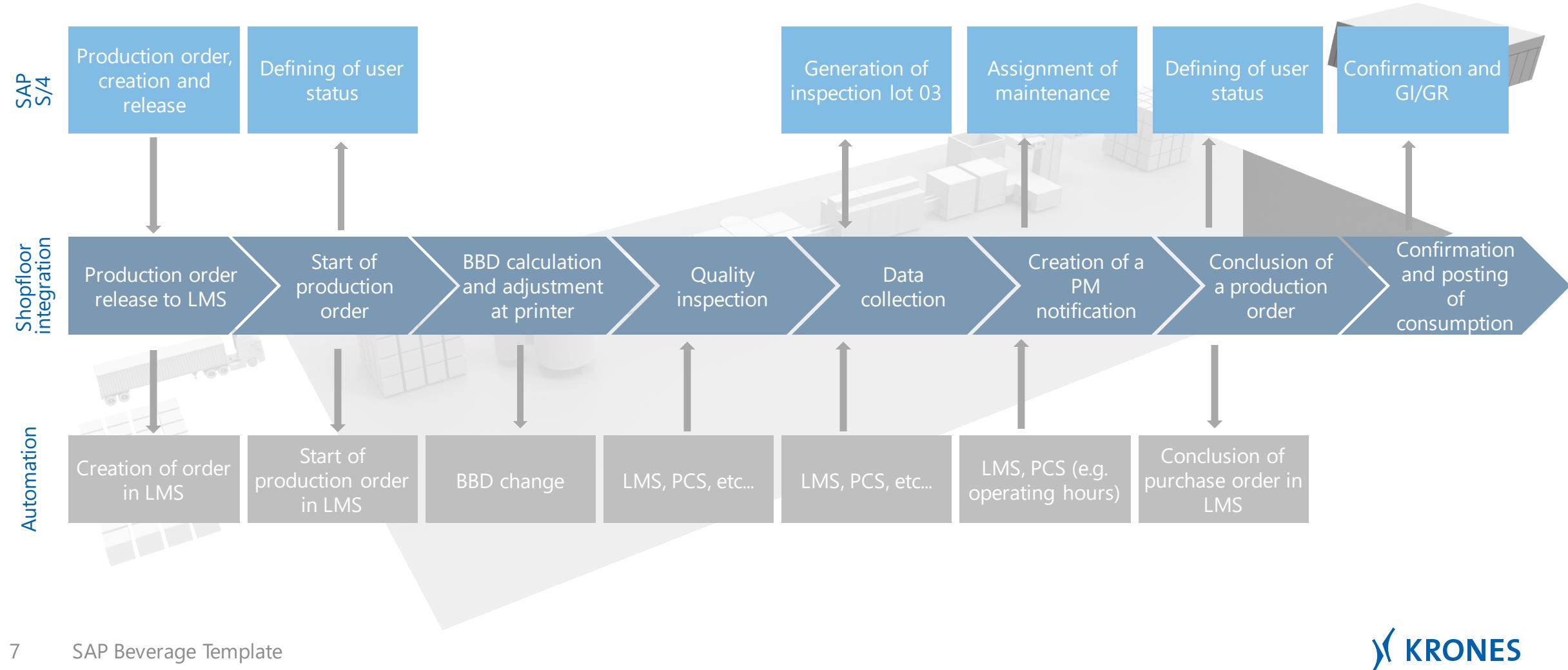
**Bottom Window (Tabellarische Ergebniserfassung):**

VITQ0036 - Füllmengenkontrolle / -

Grenzwert: 1000,00-1003,00  
Richtwert:  
Sollwert:

Prüfflos	Probe	Kurztext Vorgang	BenFeld	BenFid	Material	Materialkurztext	Füllmengenkontrolle	CO2 Prüfung Anton Paar	Temperatur Anton Paar	pH Wert Anton Paar
300000000310	200007826	Blama			7907232	Mineraalwater/MWa 6x1,0 DP/..				
300000000310	200007835	Blama			7907232	Mineraalwater/MWa 6x1,0 DP/..				
300000000310	200007828	Füllmengenkontrolle			7907232	Mineraalwater/MWa 6x1,0 DP/..				
300000000310	200007829	automatische Analyse			7907232	Mineraalwater/MWa 6x1,0 DP/..				
300000000310	200007837				7907232	Mineraalwater/MWa 6x1,0 DP/..				
300000000310	200007831	Palettierer			7907232	Mineraalwater/MWa 6x1,0 DP/..				

# Integration in production, maintenance and quality management



# Maintenance and servicing

## Example of malfunction-based servicing



# Connection of Krones.shop to SAP



## Purchase order process with connection to SAP

- Purchase order possible without material number
- Omission of manual search for spare parts
- Omission of manual entry of purchase order data in ERP system
- Correct and fast transfer of order data
- Possible expansion: automatic transfer of material numbers based on supplier material numbers

The screenshot illustrates the integration between Krones.shop and SAP. At the top, the SAP 'Create Purchase Order' screen shows a purchase order for '1 Krones AG' with a document date of '10.05.2022'. Below this, the SAP interface displays a table with purchase order items, including a row for 'GEARWHEEL/SPROCKET'. The Krones.shop interface is shown below, featuring a 'Catalog Selection' step where a 'GEARWHEEL/SPROCKET' item has been selected. This leads to a 'Your cart' section where the item is listed with a quantity of 1. At the bottom, there are buttons for 'Keep shopping', 'Continue', and 'Create shopping list'.

# Sales and distribution



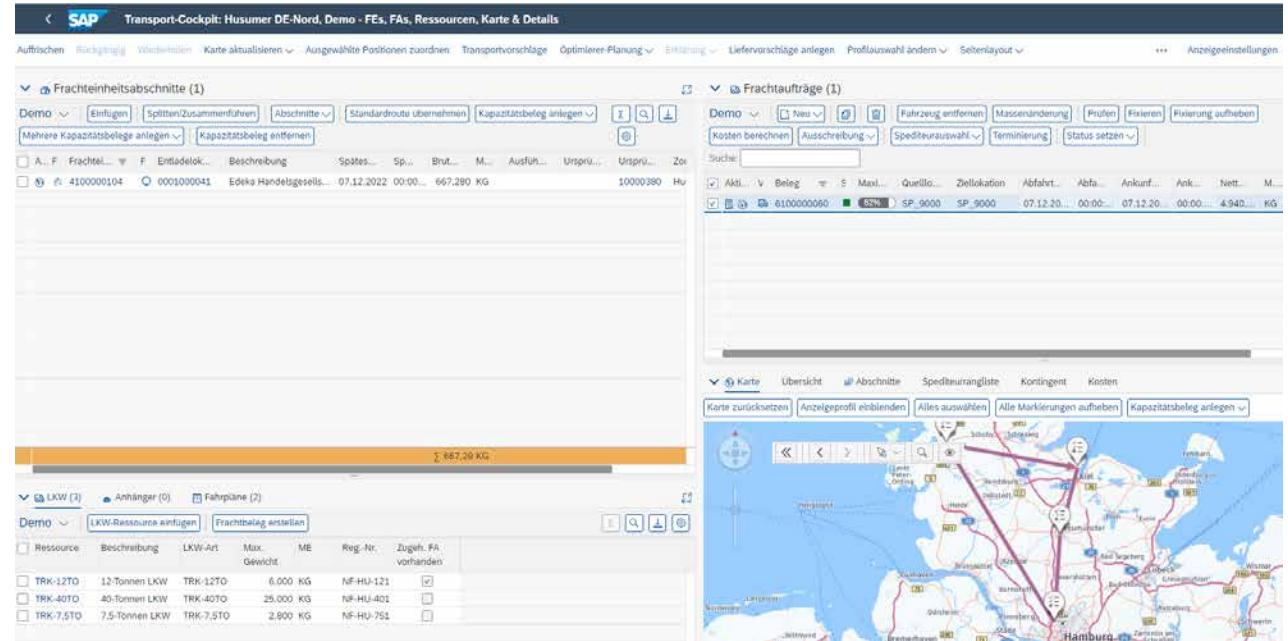
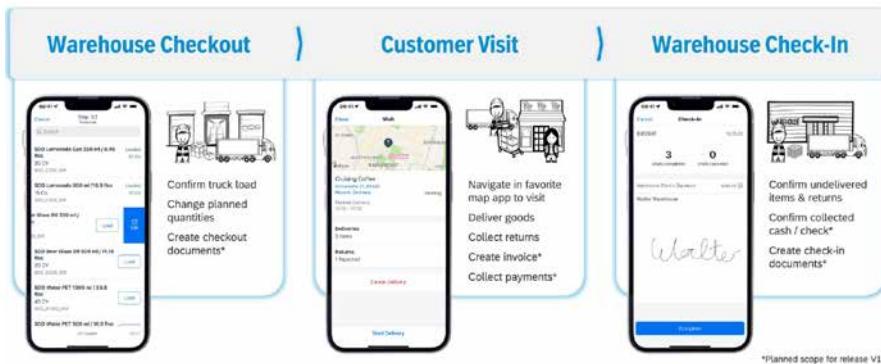
- Processing of customer orders
- Illustration of own deposit payment conditions for empties
- Tracking of empties (empties management)
- Weight controls, dispatch planning
- App for driver registration
- Management of pallets
- Management of contracts and discount agreements
- Budget monitoring for advertising campaigns
- Free delivery
- Recording of prices and conditions
- Processing of return deliveries (dispatch and return delivery)

A screenshot of a SAP Fiori application interface. The top navigation bar includes the SAP logo, a "Startseite" button, and links for "Analytische Funktionen für das Hauptbuch", "Reporting für das Hauptbuch", "Stammdaten", and "Periodische Aktivitäten für das Vertriebscontrollir". Below the navigation is a sidebar with icons for "Fahreranmeldung" (Driver Registration), "Frachtaufträge" (Shipments), and "Frachtaufträge Arbeitsvorrat" (Shipment Work-in-Progress). A main content area titled "Eingabe Fahrerdaten" (Enter Driver Data) contains fields for "Lieferung" (Delivery) set to "8001425", "Lieferdatum" (Delivery Date) set to "11.11.2021, 00:00:00", "Frei Lieferzeit" (Free Delivery Time), "Gesamtgewicht" (Total Weight) set to "20.00 KG", "Anzahl Artikel" (Number of Articles) set to "1", "Spedition" (Carrier) set to "Asmann Logistik GmbH 15938 Golßen", "Versandstelle" (Shipping Address) set to "3000 - Brandenburger Urstromquelle", and "Warenempfänger" (Recipient) set to "Dohler Neuenkirchen GmbH 21763 Neuenkirchen". Other fields include "Artikelsortierte Beladung" (Article-sorted loading) with a radio button for "NET", "Geplanter Ladzeitpunkt" (Planned Loading Time), "LKW-Kennzeichen" (Lorry License Plate) set to "DE", "Name d. FahrersIn" (Driver Name) with fields for "Vorname" and "Nachname", "Telefon-Nummer" (Phone Number), "Uhr-Typ" (Vehicle Type) set to "1 - Sattelzug", "Priorität für Beladeschlange" (Priority for Loading Queue) set to "2 - Niedrige Priorität", "Beladestation" (Loading Station) set to "BLO", and "Transponder-Kennnummer" (Transponder Number). At the bottom are "Speichern" (Save) and "Abbrechen" (Cancel) buttons.

# Transport management with Last Mile Distribution



- Compilation and planning of transportations
- Selection of a freight forwarder
- Costs calculation and credit note processing
- Route posting
  - Check-in
  - Creation of new orders
  - Recording of returns
  - Recording of empties
- Mobile app



# Support along the entire business process



## Modular design

### Flexibility

- Different deployment options
  - On premise
  - Cloud
  - Migration scenarios
- Use of individual modules as services
- Option of introduction in stages
- Consideration of inventory systems

## Digital factory

### Transparency and efficiency

- Illustration of the entire business processes in the system
- Continuous, integrated interaction of the modules
- Fast and intuitive operation through modern UX design

## Implementation

### Industry-specific expertise

- Two variants possible
  - Complete new SAP installation
  - Expansion of the existing installation
- SAP consultants with beverage-related expertise
- Fit-gap analysis for Beverage Template

# Benefits to you



## Efficiency



Our pre-configured template contains both best-practice processes and relevant data that allow you to save on both costs and time in the implementation.

## Transparency



From planning to transportation – all of the processes in your factory can be portrayed with our solutions. This holistic approach provides extra clarity and reduces complexity.

## Security



Our solution reliably supports you in complying with the statutory regulations.

## Flexibility



Our template on the basis of S/4 HANA can be installed as an on-premise or cloud variant. In addition to a migration concept for historical data, we offer you regular updates and support.

## Industry-specific expertise



Benefit from our beverage-related expertise as a global market leader: Our SAP solution is precisely tailored to the requirements and processes of the beverage and liquid-food industry.

## Scalability



The modules and functions of the Beverage Template can be individually activated and added in line with your needs.

# Added value for our customers



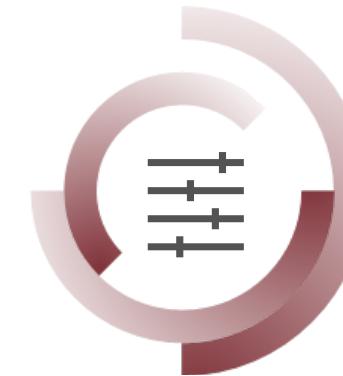
Downtimes



Waste



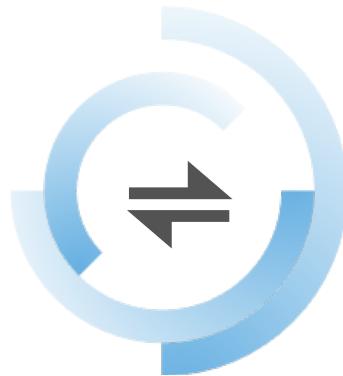
Maintenance planning



Production parameters



Employee training and knowledge



Change-overs



Consumption



Material management

# Our solutions

To make complexity manageable, lower costs and maximise output through intelligent solutions



## Shopfloor Guidance

Notification – prioritisation – instruction



## Analytics

Advanced – Integrated – Energy and Media – Track and Trace Analytics



## Line Control

Managing complex production – reducing manual interventions – scalability



## MSA Performance

Krones Service supports customers – mutual transparency – causes – action plans



## SAP-Based Solutions | SAP Integration

Standard solutions – development – engineering – implementation



## Automated Parameter Optimisation

Services for intelligent machine generation – AI – machine learning



**SOLUTIONS  
BEYOND  
TOMORROW**

